



NAMIBIA UNIVERSITY
OF SCIENCE AND TECHNOLOGY

Faculty of Engineering and
Built Environment



INQS



AAQS
Africa Association of
Quantity Surveyors

TOPIC:

"Intentional Collaborations-A key in shaping the future of Quantity Surveying in Africa and beyond"

Presenter: Mr Kudzai Moyo

Date: 24 July 2026

AAQS / INQS CONFERENCE 2026

Presentation Outline

- Introduction
- Understanding Concepts
- Why Intentional Collaboration?
- Challenges in African Construction
- Key lessons drawn from triple lenses
- The future role of the Quantity Surveyor
- Proposed 6 strategic pillars of Intentional Collaborations
- Conclusion

Introduction

- ❖ The power of Intentional Collaborations: No individual, organisation or profession can sustainably succeed in isolation.
- ❖ Individual brilliance alone rarely creates projects of greatest value, but by stakeholders who intentionally work together towards a common purpose.
- ❖ The privilege to serve in three unique, but interconnected environments: private consulting practice, the Government of the Republic of Namibia, and academia at the Namibia University of Science and Technology (NUST): Taught me one lesson:
 - ***“Intentional Collaborations-is a key in shaping the future of Quantity Surveying in Africa and beyond”***

Understanding Concepts

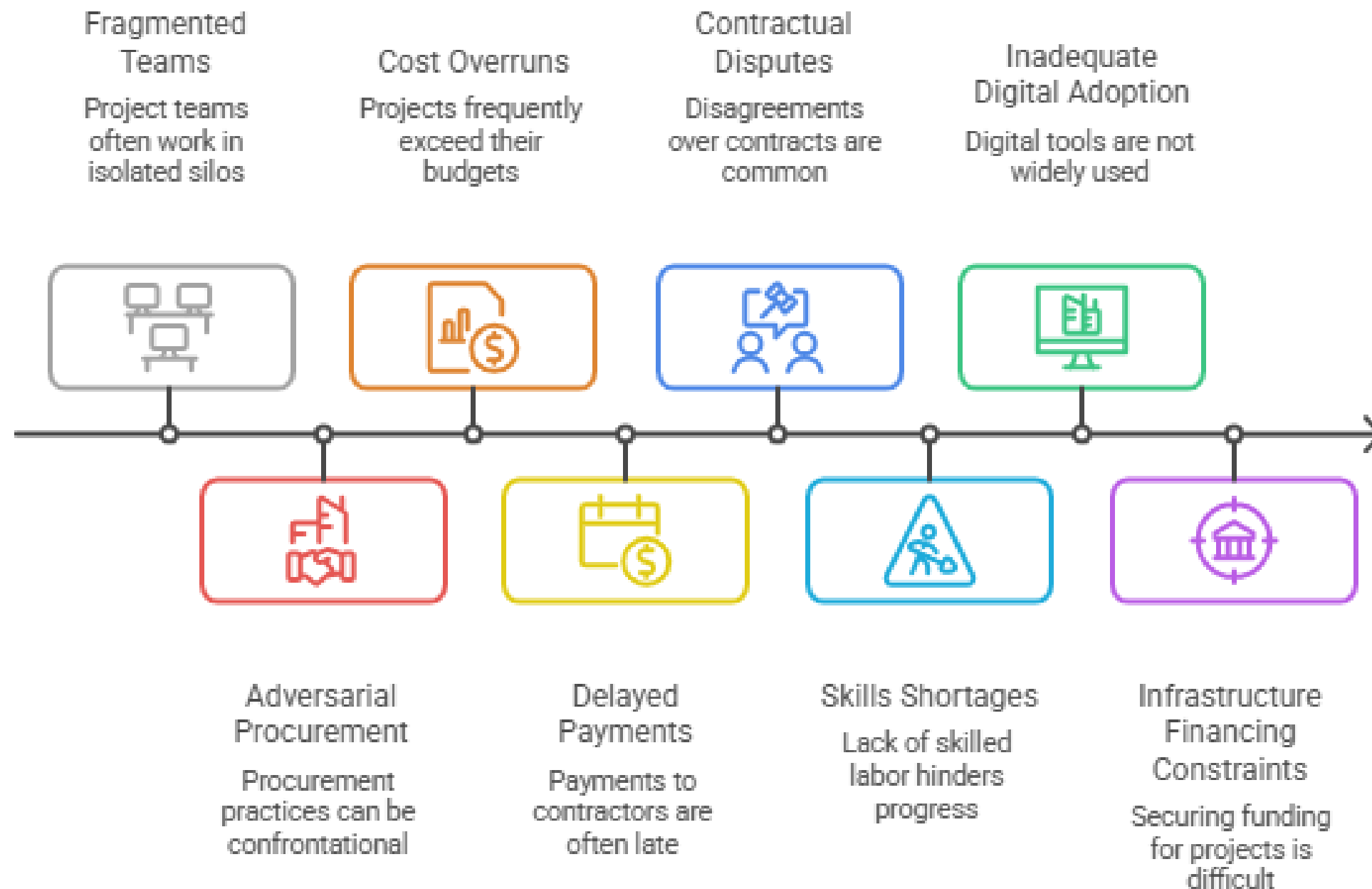
- ❖ **Collaboration:** is a process whereby parties who see different aspects of a problem constructively explore their differences and find solutions that go beyond their individual visions (Gray, 1989). Therefore, it creates value that no individual organisation could produce independently.
- ❖ **Intentional:** means acting deliberately and purposefully.
- ❖ **Intentional Collaboration:** refers to purposeful, strategic and sustained partnerships built on shared goals, mutual trust, transparency and accountability. It moves us beyond just networking, but towards genuine partnerships.

Why Intentional Collaboration?

- ❖ Technological transformations is not sparing the construction industry (AI, BIM, Blockchain, etc.)
- ❖ These technologies are fundamentally changing how projects are incepted, designed, procured, constructed and eventually managed.
- Yet technology on its own will not transform our QS profession; it is an enabler; but **people will; collaboration is the catalyst.**
- ❖ The best way to predict the future is to create it (Peter Drucker), through intentional collaborations.

African Construction Context

Key Challenges in African Construction



Key lessons drawn from triple lenses

A. Private sector

1. Successful projects are rarely driven by technical competence alone.
2. Clients return because they trust teams that communicate openly.
3. Consultants succeed when they coordinate rather than **compete**.
4. Contractors perform better when they are engaged early.
5. **Time is money**
6. The Quantity Surveyor occupies a unique position.
7. Qs communicate with every stakeholder
8. Qs are naturally positioned as **collaboration integrators**.

B. Government

1. Public infrastructure exists to improve citizens' lives-not merely to make profit.
2. Public projects involve numerous ministries, regulatory authorities, funding institutions, communities and professional disciplines.
3. Public value is achieved only through collaboration.
4. Intentional collaboration also strengthens:
 - accountability
 - transparency
 - value for money
 - sustainable procurement;
 - infrastructure resilience

C. Academia

1. Universities do not merely educate graduates, but they shape future professionals.
- Academia provides **research**.
 - Industry provides **experience**.
 - Government provides **policy**.
 - Professional bodies provide **standards**.
 - Students provide **innovation**.

#When these five groups intentionally collaborate, the profession evolves continuously.

-Research informs practice.

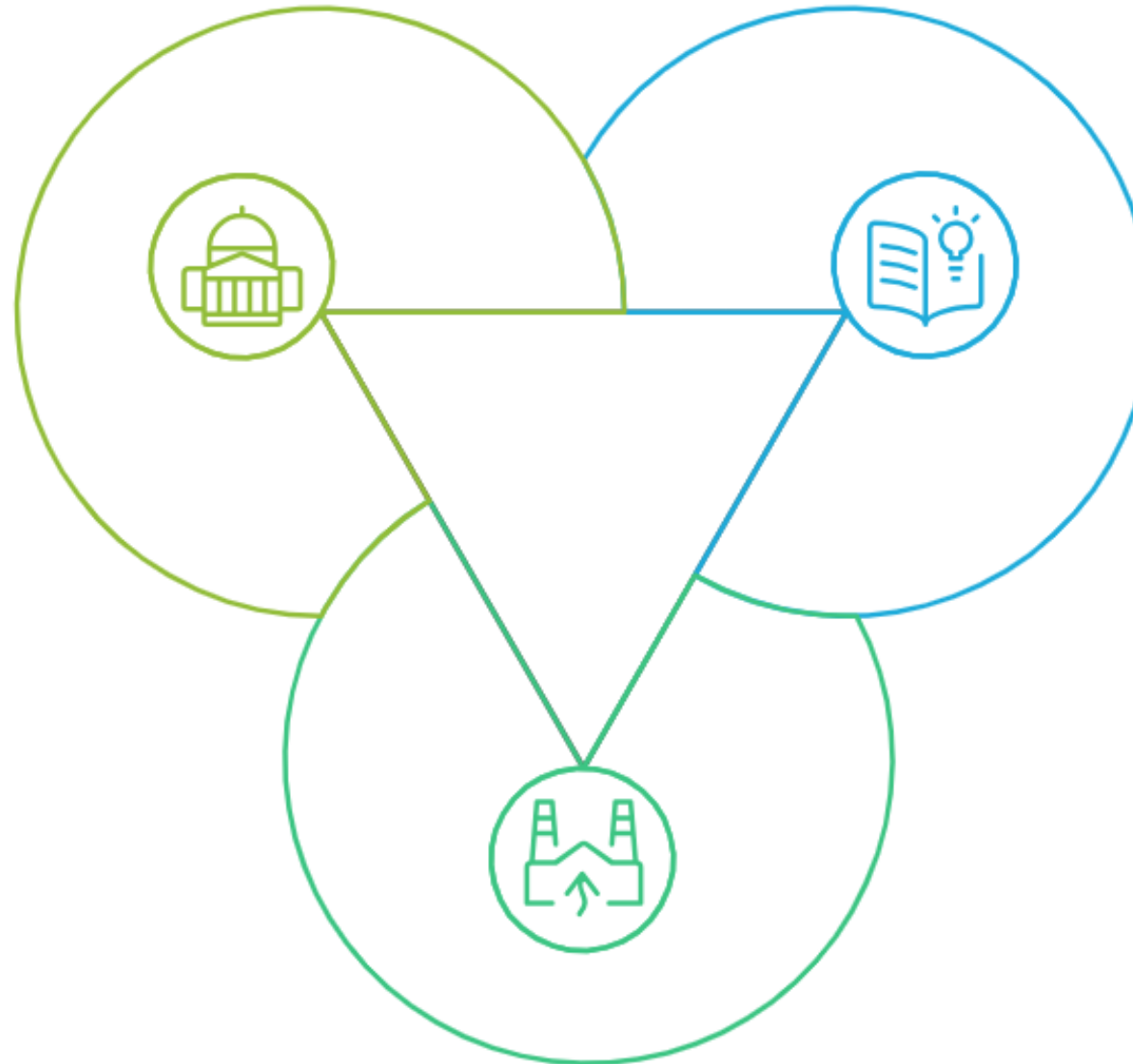
-Practice informs teaching.

-Teaching inspires innovation.

-Innovation transforms industry.

The Collaborative Triangle

Government
Provides policy and
regulatory framework



Academia
Focuses on research and
education

Industry
Drives innovation and
economic growth

The Future Role of the Quantity Surveyor

- ❖ Our Qs must move from **measuring quantities** to **measuring impact**.
- ❖ The QS of tomorrow is moving from merely cost experts to become:
 - project managers
 - strategic advisors
 - **digital leaders**
 - procurement innovators
 - sustainability champions
 - **collaborative facilitators**
 - risk managers
 - value creators

Building Intentional Collaboration across Africa



Three (3) inspiring “reflections”

- ❖ **Henry Ford:** "Coming together is a beginning. Keeping together is progress. Working together is success."
- ❖ **Stephen Covey:** "Strength lies in differences, not in similarities."
- ❖ **Helen Keller:** "Alone we can do so little; together we can do so much."
- These reflections remind us that collaboration is not a modern trend; but it is a timeless principle.
- Through collaboration, we maximize our efforts and become more efficient; we build stronger and lasting industry relationships.

Conclusion

- ❖ When professional bodies across Africa collaborate, our professions become stronger.
- ❖ As Quantity Surveyors, we have always measured quantities and the future now asks us to measure something even more valuable: **relationships**.
- ❖ Let us intentionally build bridges rather than barriers.
- ❖ Let us intentionally create partnerships rather than silos.
- ❖ Let us intentionally develop future professionals rather than merely educating students.
- ❖ Let us intentionally embrace technology without losing humanity in the process.
- ❖ And above all, **let us intentionally collaborate to shape the future of Quantity Surveying across Africa and beyond.**

Thank you !!